



Bonny Marlin, Inc.  
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 BonnyMarlin.com

Non-Hazardous Waste Paint Gun Cleaner

**Cost of Ownership & Feature Comparison**

<b>Monthly Costs</b>	<b>Bonny Marlin</b>	<b>Current Paint Gun Cleaner</b>
Paint Gun Cleaner lease or depreciation - (Note 1)	\$142	_____
Recycler lease or depreciation - (Note 2)	\$0	_____
Monthly Rental / Service	\$0	_____
Lacquer Thinner or Bonny Marlin Solution (Note 3)	\$61	_____
Hazardous Waste Removal Fee	\$0	_____
Hazardous Still Bottom Removal Fee	\$0	_____
Filters	\$26	_____
Recycler Liners	\$0	_____
Electricity Cost for recycler	\$0	_____
Disposable Cups/Liners (approx \$5 per paint job)	\$0	_____
<b>Total Monthly Cost</b>	<b>\$229</b>	_____

<b>Features</b>	<b>Bonny Marlin System</b>	<b>Competitor's System</b>
Non-Hazardous, non-flammable cleaning solution	<b>Yes</b>	_____
Built to meet future regulations	<b>Yes</b>	_____
Cleans Solvent Based Paint	<b>Yes</b>	_____
Cleans Waterborne Paint	<b>Yes</b>	_____
Complies with California SCAQMD Rules	<b>Yes</b>	_____
Stainless Steel Construction, built to last	<b>Yes</b>	_____
Solution Recycling	<b>Yes</b>	_____
30 Minute installation of Paint Gun Cleaner & Recycler	<b>Yes</b>	_____
Gun requires flushing with tinner after cleaning gun with solutic	<b>No</b>	_____
Cost to Install Venting	<b>\$0</b>	_____
Cost to Install Electricity for Recycler	<b>\$0</b>	_____
Liability for Employee Health	<b>Decreased</b>	Significant
Hazardous Waste Liability	<b>Decreased</b>	Significant
Fire Risk	<b>Decreased</b>	Significant

Note 1 - Bonny Marlin costs estimates are based on lease to own, list price of \$6,490 for 5 years \$1 buyout at end of lease. No payments after 5 years. Rate quote as of April 3, 2008.

Note 2 - The Bonny Marlin 1500 is a gun cleaner and recycler in a single unit.

Our competitors typically use 2 pieces of equipment.

Note 3 - Consumable costs are based on a shop painting 120 cars per month.